

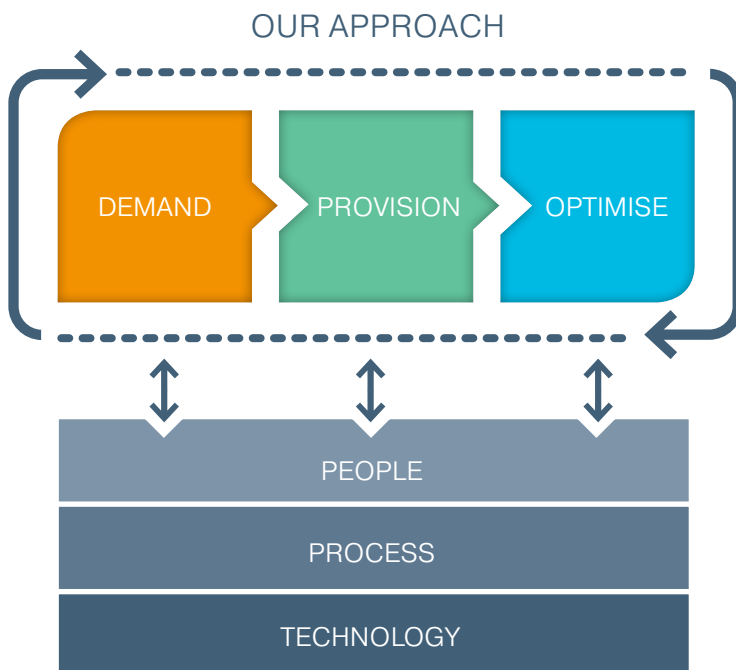
Bytes Process Review & Roadmap Service

Connecting your people, process and technology to deliver an Asset Management capability with true business benefit.

Effective management of IT costs and compliance risk requires visibility, understanding and pro-active administration of your IT estate. This extends to clarity on the entitlement and usage rights of your software, what you have deployed, what is currently being used and how this might change over time.

The Bytes Process Review & Roadmap Service are practical sessions that provide an understanding of Software Asset Management best practice and give clear advice on how to achieve and maintain correct standards within your organisation.

Your **Software Asset Management capability** will be reviewed and designed across three core life-cycle stages with people, process and technology in mind:



Demand:

Stage one is the procurement process of new software and services requests from end users and business projects owners. A number of elements are reviewed, including any intervention processes in place to identify existing surplus or unused licenses that can be used to avoid unnecessary spend.

Provision.

Stage two looks at the deployment of software to determine whether the right controls are in place at specified endpoints - ensuring that only authorised end users gain access to on premise or cloud based software products and services.

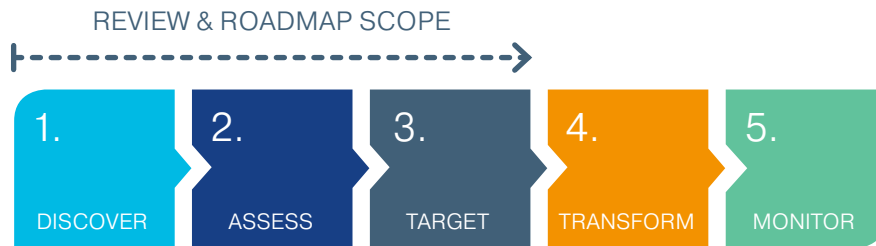
Optimise.

Stage three looks at the systems in place to support the ongoing monitoring and tracking of installed software – covering the actual usage, agreement terms and license compliance. This ensures that the best use of available licenses is being made, opportunities for rationalisation are explored, contracts are being managed proactively and compliance is being tracked - with appropriate action being taken when required.

Want to know more about our **Process Review & Roadmap service?**

Contact Bytes on **01372 418500** or email us at tellmemore@bytes.co.uk

Our 5 step delivery approach



- ✓ **1. Discover.** A discovery exercise is carried out to understand what processes, policies, tools and resources are currently in place. We then discuss your business objectives and drivers for SAM to establish your goals.
- ✓ **2. Assess.** An assessment and gap analysis is undertaken to identify areas for improvement against agreed best practice for the business.
- ✓ **3. Target.** Taking account of business goals, gaps identified and current risks, Bytes will develop a target operating model that defines the tools, processes and resources that the business should ideally have in place to meet its SAM objectives. This will be accompanied with a clear roadmap, defining how the business can transition to the target model with an indication of potential project time lines and costs.

Further steps can be undertaken:

- ✓ **4. Transform.** Bytes can support organisations through the transition of technologies and business processes by providing technical specialists, business process consultants, licensing specialists and project managers.
- ✓ **5. Monitor.** Following business change projects, it is often prudent to conduct periodic reviews to ensure that these projects have delivered the desired improvements and new processes are properly embedded across the organisation.

What you can expect from Effective SAM Processes

- **Risk Reduction.** Elimination of compliance risk and unexpected expenditure through actively managing the license position of all key vendors and addressing any deltas in license entitlement versus software installed.
- **Cost Reduction.** Through the rationalisation of applications and contracts - creating best cost, efficient licensing agreements
- **Cost Avoidance.** Through the reallocation of surplus or unused software licenses, avoiding the need for new purchases and the effective management of contract renewals.
- **Cost Containment.** By identifying the most optimal approach and configuration for compliance resolution and license procurement.

Working with Bytes

An initial Review & Roadmap session can be undertaken within a half-day workshop. For larger, more complex organisations, further in-depth sessions can be scoped and completed.

Our flexible approach to Software Asset Management enables you to design the exact service you need to truly realise your individual business goals. This is backed with the confidence that you will be working with one of the premier software licensing and asset management organisations in Europe.

Microsoft Partner

Gold Data Analytics
Gold Enterprise Resource Planning
Gold Cloud Platform
Gold Datacenter
Gold Cloud Productivity

Microsoft Partner

Gold Small and Midmarket Cloud Solutions
Gold Enterprise Mobility Management
Silver Application Development
Silver Collaboration and Content
Silver Security

To discuss further, please contact your Bytes account manager or the Bytes SAM Team on:
tellmemore@bytes.co.uk | 01372 418500 | bytes.co.uk